



Account Manager, Print Solutions

Egiss is looking for a new colleague to join our sales team for Print Solutions.

Are you a curious person and looking for a challenging job working with world class colleagues at a major IT service provider, then you might be the perfect fit.

We are looking for a new colleague to be responsible for sales prospects and service of our large portfolio of major customers in both Denmark and abroad for Print Solutions.

The position:

As our Account Manager you understand the printing market, and based on your years of experience, you possess the confidence to advise the future printing strategy to some of the biggest companies in Denmark. To implement the best option for our customers, you must have a solution focused mindset and work in collaboration with our partners and your colleagues at Egiss.

The job requires strong social competences and a true team-player who thrives in a job that calls for the willingness to act with responsibility in a lively and active work environment and with adaptability to change. In return you will get to be part of the biggest and most skilled Print Solutions team in Denmark.

Vi expect:

- A self-motivated, bright, and likeable person with experience as account manager
- The ability to discover wide-ranging solutions to service customers through sale of printing infrastructure, capture, or document management solutions
- Strong English skills both in writing and orally.

We offer:

- An exciting and demanding job with great potential for both professional and personal growth
- You will be a part of an ambitious global company with a strong high-performance, customer centric and supportive culture
- A healthy work environment with flexibility, responsibility, world class colleagues and dedicated team spirit
- Individual salary plus result-based salary based on your qualifications, and employer-paid pension, health insurance and a wide range of employer benefits.

Interested?

This is a full-time position where you will be working from our headquarter located in Birkerød. Our aim is to onboard as soon as possible. Please send us your CV and a short and motivated application on job@egiss.net if you see us as a good fit. We will get back to you shortly after, should we wish to proceed with the process. In case of questions regarding the position please contact our head of Print Solutions John Heinemann tel. 4049 9602.



Egiss gives companies the highest degree of reliability when providing their employees and offices around the world with IT hardware and tech devices.

We ensure that **Price, Quality** and **Delivery time** are as expected in every Service and Solution provided by Egiss.

We call it Blue Stripe Guarantee.

IT as expected.

We understand that your IT hardware and tech devices are instrumental to business operations. We know that they empower communication, foster collaboration and drive productivity. As well as enabling your business to be competitive, strategic and innovative. That's why, when you engage with us, we deliver IT as expected.

We cover the world.

We have the global scale to deliver your IT hardware and tech devices. We do it from our strategically located, fully owned and controlled hubs. Our hubs serve as a combined warehouse, configuration and deployment center. Our hubs are located in Brazil, China, Denmark, India, Indonesia, Mexico, South Africa and USA.

BLUE STRIPE GUARANTEE

Price

We guarantee that you will pay identical prices for identical pieces of IT hardware and tech devices, no matter who in your organisation orders it.

Quality

We guarantee that you will receive identical quality in every service and solution along the supply chain, and that everything will be managed by one global contract.

Delivery Time

We guarantee that your IT hardware and tech devices will reach your colleagues within the agreed time frame, no matter where they are located.